



INSIDE SALES REPRESENTATIVE

United Bags, Inc. – Build Your Career with a 130-Year Industry Leader

Be part of a company where stability meets innovation. For more than 130 years, United Bags, Inc. has been a trusted leader in industrial and bulk packaging solutions. As a 5th-generation, family-owned business, our success is built on strong values, long-term relationships, and a commitment to quality and service.

As we continue to grow, we're looking for a motivated, customer-focused **Inside Sales Representative** to support our customers and help drive continued growth from our internal sales team.

Why This Role Matters

As an Inside Sales Representative at United Bags, you'll be a key connection between our customers and our internal teams. This role is ideal for someone who enjoys managing customer relationships, responding quickly to needs, and ensuring a smooth sales and order process. You'll play an important role in supporting revenue growth while delivering the high level of service our customers expect.

What You'll Do

- Serve as a primary point of contact for customer inquiries, orders, and product information
- Build and maintain strong relationships with existing customers
- Prepare quotes, process orders, and follow up to ensure accuracy and timeliness
- Identify customer needs and recommend appropriate packaging solutions
- Collaborate with outside sales, operations, and logistics teams to ensure smooth order fulfillment
- Maintain accurate customer, pricing, and order records using CRM or internal systems
- Monitor accounts, support repeat business, and identify opportunities for growth
- Provide exceptional customer service throughout the sales process

What You Bring

- College course work or degree preferred
- 1–3 years of inside sales, customer service, or account support experience (B2B preferred)
- Strong communication, organization, and problem-solving skills
- Ability to manage multiple customer accounts and priorities effectively
- Comfortable working with CRM systems and Microsoft Office
- Self-motivated, detail-oriented, and team-focused mindset
- Professional attitude with a strong commitment to customer satisfaction

Preferred

- Experience in industrial, packaging, manufacturing, or distribution environments
- Familiarity with inside sales or account-based sales models
- Knowledge of ERP or CRM systems

Why You'll Love Working at United Bags

You're not just joining a company — you're joining a legacy. At United Bags, employees stay because they feel valued, supported, and part of something meaningful. We offer:

- Competitive salary
- Uncapped commissions
- Comprehensive medical, dental, and vision insurance
- 401(k) + Profit Sharing
- Paid time off + holiday pay



- A stable, long-standing company that's still growing
- A genuine family-oriented culture where your work matters

Ready to Make an Impact?

We'd love to meet you.

Please send your resume to jobs@unitedbags.com.

United Bags, Inc. is an Equal Opportunity Employer.