



Company: United Bags, Inc.

Location: St. Louis, Missouri

Position: Inside Sales

Description:

130-year-old packaging/distribution company is seeking a candidate for our inside sales team. Candidate will learn all aspects of the products and sales process while building a book of business. Candidate will be responsible for sourcing new customers along with managing a book of business.

Responsibilities:

- Ability to learn and execute the sales process from start to finish
- Provide sales support by responding to client questions regarding products, pricing, and solutions
- Help source new opportunities through cold calls and incoming leads
- Prepare proposals and participate in client/prospect meetings
- Adopt the company culture and be an effective member of the team
- Self-motivated bringing ideas and solutions to the company

Qualifications:

- Bachelor's degree in business, marketing, or sales
- Proficient in Microsoft word and excel
- Strong communication skills
- Minimal travel required

Compensation: Competitive base salary and unlimited commission potential. United Bags offers profit sharing and benefits to full-time employees.

Interested candidates please send your resume to: jobs@unitedbags.com